



AUXITEC Ingénierie

kiteworks earns a spot at the center of communications for major construction, engineering and IT projects.

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- Iljo Bundeovski,
IT Manager, AUXITEC

Background

AUXITEC Ingénierie, a French leader in proximity engineering, provides project leadership and global project management services. Founded in 1964, the company provides high-level expertise in construction, civil engineering, industrial engineering and information systems and prides itself on providing solutions that meet clients’ technical, budgetary, safety and environmental requirements. Its 900 employees operate in 22 countries. While this geographic diversification typically creates efficiency challenges for organizations, AUXITEC has been very successful in mobilizing its employees and optimizing lead times, a testament to the Company’s organization.

Challenges

With project management at the core of AUXITEC’s business, being able to effectively—and securely—communicate with clients and partners is a must. As a result, the company needed a way that employees could easily send data-intensive, as well as data-sensitive, documents without involving IT.

“We didn’t want employees to take matters into their own hands and turn to consumer-driven solutions, such as Dropbox,” said Iljo Bundeovski, IT Manager with AUXITEC. “Our documents contain proprietary information, such as financial budgets and engineering specifications. Therefore, finding a secure collaboration solution was paramount.”

The IT staff reached out to former colleagues to find out how other companies collaborated on large, sensitive documents with external audiences. kiteworks was recommended as a proven and well-respected

Quick Facts – AUXITEC Ingénierie



Deployed Since
2015



Number of Users
50



Enterprise-level Security
Yes



Demonstrates Compliance
Yes



Dropbox Replacement
Yes

✓ A secure alternative to consumer applications

✓ An easy to use solution that requires little, if any, IT support

✓ Provides IT visibility into all file activity

solution used by other businesses in the industry. Impressed by their experiences and recommendations, AUXITEC shortlisted kiteworks. AUXITEC evaluated a few other solutions as well; however, kiteworks stood apart for its enterprise-grade security—allowing users the means to securely share content at any time, from anywhere. The Company was also impressed by kiteworks’ ease of deployment and ease of use, as it was important for AUXITEC employees to be able to send documents at any time, without any IT support. Lastly, AUXITEC wanted a cloud-based solution and kiteworks’ deployment flexibility (100% on-premise, hosted private cloud, or hybrid cloud) became another major differentiator.

Solution

AUXITEC introduced kiteworks to its employees and the solution was quickly embraced across all departments.

The Company’s project managers in particular drove adoption internally, relying on kiteworks to support daily communications with their clients and other third-party constituents.

AUXITEC utilizes kiteworks’ reporting capabilities and activity logs to provide visibility into how often employees are sharing files and which files are being uploaded, downloaded and sent. In addition, AUXITEC’s IT administrators are able to easily provision users and set-up permissions based on individual roles and privileges required. IT can also set file expiration dates as needed, based on project timelines and the Company’s security parameters.

“kiteworks is at the core of our customer communications,” said Bundevski. “We’ve benefited greatly from end-to-end security and also huge time savings, as employees can send files whenever needed, with confidence.”

TOP-SELLING POINT

Provides the highest level of security and control of proprietary customer data throughout the file sharing process.

STAND-OUT FUNCTIONALITY

Ease-of-use enables employees to send documents on-demand, without any help from IT.

COOL USE CASE

Project managers enhance business productivity and securely engage with clients and partners on major engineering, construction and IT projects.

About Accellion

Accellion, Inc. enables enterprise organizations to collaborate on content with external partners securely via private cloud. Enterprises can leave existing content where it lives today, and extend it outside the firewall without having to migrate content or disrupt their business workflows. Accellion’s solutions are used by more than 15 million users and 2,500 of the world’s leading corporations and government agencies including Procter & Gamble; KPMG; Kaiser Permanente; Latham & Watkins; National Park Service; Umpqua Bank; Cargill; and the National Institute for Standards and Technology (NIST).

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