



## Seyfarth Shaw, LLP

**Secure mobile file sharing streamlines attorney and client communications, while supporting firm's goal of legal excellence.**

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Andy Jurczyk  
CIO

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Seyfarth Shaw provides a broad range of legal services in the areas of labor and employment, employee benefits, litigation, corporate and real estate. With more than 800 attorneys in the U.S. and London, the firm's clients include over 300 of the Fortune 500 companies, reflecting virtually every industry and segment of the economy.

### Challenge

Two words that sum up Seyfarth Shaw's mission: legal excellence. To achieve that goal on an every-day basis, the firm is focused on doing whatever is needed to more efficiently and effectively communicate with clients and deliver high quality legal services. That means getting casework and other legal-related documents into the right hands as quickly as possible, while keeping files secure in the process.

For Seyfarth Shaw, FTP was no longer the answer. The firm's Microsoft Exchange environment was suffering, with large file transfers impeding performance and frustrating users. Yet, it was business as usual across the firm's 11 offices, with clients needing to receive large documentation, which often contained information protected by HIPAA and other data privacy regulations. So, what were attorneys to do?

“First, we had to educate users about the huge security risks of using consumer-focused solutions like Dropbox,” said Andy Jurczyk, CIO for Seyfarth Shaw. “Then, we had to move fast to deploy a mobile file sharing solution that would protect our sensitive data and allow users to access, view, and share information at any time from any type of device.”

To ensure that files were truly secure, the firm also required that its product of choice could provide encryption during transit and at rest, integration with Active Directory for management control, and detailed reporting and tracking functionality for visibility into file senders and recipients.

### Solution

“I used Accellion at my previous law firm, SNR Denton, and knew all that the solution could deliver,” said Jurczyk. “Fast forward to Seyfarth Shaw and Accellion fit the bill again. So, we deployed Accellion's secure file sharing solution and haven't looked back.”

Like much of the corporate world, Seyfarth Shaw's attorneys and clients rely on iPads and

## Quick Facts – Seyfarth Shaw, LLP



Deployed Since  
**2008**



Number of Users  
**2500 internal  
unlimited external**



Custom Web Interface  
**Yes**



Email Integration  
**Yes**



Mobile Platforms  
**iOS and  
Android**

- ✓ Support attorney and client mobility needs with simplified file sharing via any type of device
- ✓ Single, enterprise-class solution to replace FTP and Dropbox with automated security controls
- ✓ Comprehensive file tracking and reporting for 24x7 visibility and compliance with federal regulations

other devices to keep projects moving forward at all hours of the day. With Accellion's mobile apps, both parties now use those same devices to easily share documents when needed – boosting productivity. Users can securely save files on their device for future offline use and IT benefits from up-to-date reporting on what files have been sent and to whom.

“Our employees have quickly grown used to ubiquitous access to digital data,” said Jurczyk. “We have an obligation to our clients to make certain that their information is transported in a secure, managed, and trackable manner and Accellion makes that possible.”

Thanks to Accellion, users no longer need to be

concerned about file size limits. Seyfarth Shaw proactively maintains the performance of its email system by automatically offloading large files to Accellion. Currently, any file larger than 100MB is routed through Accellion, but the firm plans to drop that number to 50MB to drive even more email efficiency gains.

The firm credits Accellion's around-the-clock reliability, mobile apps authentication, and AES 128-bit encryption with providing peace of mind that the necessary attorney-client privilege will be regularly maintained.

“Accellion has proven its worth each and every day,” said Jurczyk. “The solution plays a critical role in helping us find a better way to meet clients' evolving needs for efficiency – what our business is all about.”

### About Accellion

Accellion, Inc. is the industry leader in providing private cloud solutions for secure access and sharing of enterprise information across devices, enabling employees to work securely wherever. Founded in 1999, Accellion is an award-winning, private company headquartered in Palo Alto, California with offices in North America, APAC, and Europe. The company has evolved from its roots in cloud storage into a leading enterprise security software provider. More than 12 million business users and 2,000 of the world's leading corporations and government agencies, including Procter & Gamble; Indiana University Health; Kaiser Permanente; Lovells; Bridgestone; Harvard University; the Securities and Exchange Commission; and NASA use Accellion solutions to protect confidential information, ensure compliance, increase business productivity, and reduce IT costs.

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