

# Securely Send and Receive Sensitive Documents Inside Salesforce

## Accellion Salesforce Plugin

Empower customer support and sales teams with Accellion's secure Salesforce file sharing plugin. Enable reps to simply and efficiently exchange large, sensitive files with their customers—without leaving their Salesforce workflow. Lock down security, enforce governance policies, and maintain complete control of your own secure file storage infrastructure outside the Salesforce cloud. Get the controls and reporting to demonstrate compliance, and the security to protect the organization from breaches, without slowing down the business.

### Keep Sensitive Document Workflows Simple for Sales, Support and Customers

Reps regularly transfer extremely sensitive files, such as proposals, contracts and licenses, to and from customers and prospects. Use the Accellion Salesforce Plugin to ensure these uploads and downloads are a simple part of their normal workflows, in the same screens, thus increasing efficiency and reducing errors. Make it easy for customers to securely download the files you send them, and securely upload the files you request, right from their web browsers. And ensure massive file transfers like engineering CAD models and product failure logs are simple and reliable.

### Control Where Sensitive Data is Stored

Connect your own data storage infrastructure to Salesforce cases, accounts and opportunities, for compliance with on-premise content storage policies and complete control of storage costs. In addition, securely send sensitive files to customers directly from the desktop, on-premise file shares, or repositories such as SharePoint, Documentum, OpenText and Microsoft OneDrive.

### Key Features:

- Plug directly into Salesforce cases, opportunities and accounts
- Support both Lightning and Classic user interfaces
- Securely send and receive content via email or shared folders
- Transfer files of unlimited size
- Protect files with enterprise grade security and governance
- Own and control the storage locations – premises, geographies and storage media
- Visualize, audit and report on all file activity
- Demonstrate compliance with GDPR, SOC 2, FIPS, HIPAA, and other regulations

## Prevent Breaches of Intellectual Property (IP) and Clients' Sensitive Information

The Accellion secure file sharing and governance platform helps IT executives secure and govern the exchange of confidential enterprise information with the outside world without getting in the way of users. Thousands of global CIOs and CISOs trust Accellion to give their organizations protection, privacy and peace of mind.

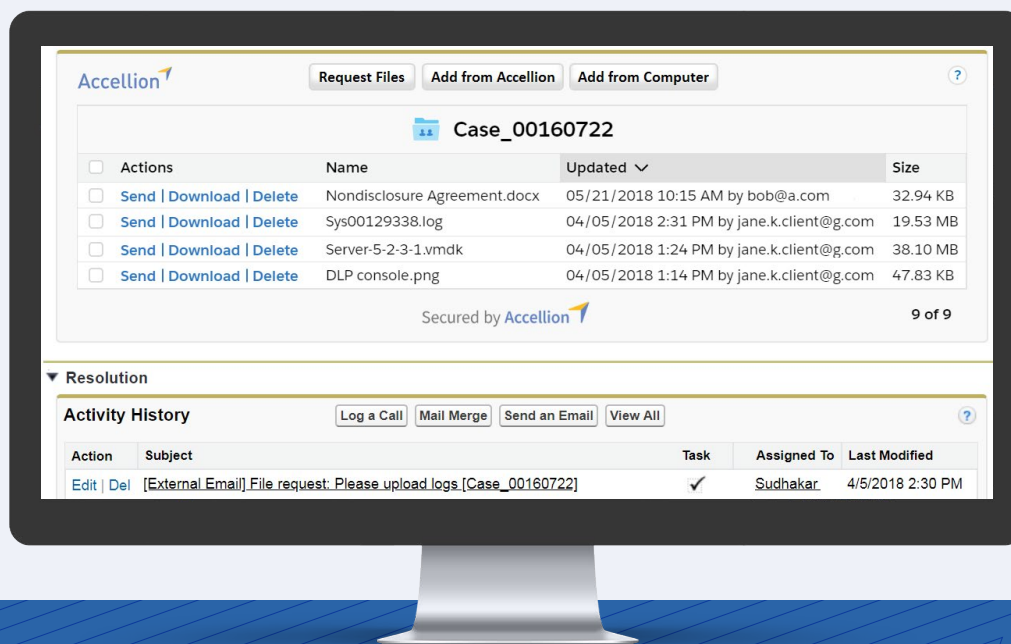
- Monitor and analyze all sensitive content entering and leaving the organization
- Set granular, scalable administrative policies and strict access controls
- Ensure data protection with enterprise grade encryption in transit and at rest
- Connect to your DLP and ATP to block leaks and unknown threats
- Deploy 100% on-premise, or utilize private cloud, hybrid and FedRAMP deployment options
- Reduce risk and maintenance with the Accellion hardened virtual appliance
- Integrate with your existing security infrastructure, including LDAP, SSO and SIEM

## Leading Companies Around the World Share Securely with Accellion

Accellion's customers include:



## Add, Request, Send and Receive Files from Within Salesforce Cases and Opportunities



Accellion is the leading platform in enabling organizations to securely share sensitive information beyond enterprise borders while maintaining the controls and visibility needed to demonstrate compliance. Accellion's solutions have been used by more than 25 million end users and have been installed at more than 3,000 of the world's leading corporations and government agencies including NYC Health + Hospitals; KPMG; Kaiser Permanente; Latham & Watkins; National Park Service; Umpqua Bank; Cargill; and the National Institute for Standards and Technology (NIST).

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